WEST VIRGINIA LEGISLATURE

2023 REGULAR SESSION

ENROLLED



Committee Substitute

for

Senate Bill 455

BY SENATOR PHILLIPS

[Passed March 6, 2023; in effect 90 days from

passage (June 4, 2023)]

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AN ACT to amend and reenact §17A-6-1 of the Code of West Virginia, 1931, as amended, relating
 to modifying requirements for used motor vehicle dealers.

Be it enacted by the Legislature of West Virginia:

ARTICLE 6. LICENSING OF DEALERS AND WRECKERS OR DISMANTLERS; SPECIAL PLATES; TEMPORARY PLATES OR MARKERS.

§17A-6-1. Definitions.

(a) Unless the context in which used clearly requires a different meaning, as used in this
 article:

(1) "New motor vehicle dealer" means every person (other than agents and employees, if
any, while acting within the scope of their authority or employment), engaged in, or held out to the
public to be engaged in, the business in this state of selling five or more new motor vehicles or
new and used motor vehicles in any fiscal year of a type required to be registered under the
provisions of this chapter, except, for the purposes of this article only, motorcycles.

8 (2) "Used motor vehicle dealer" means every person (other than agents and employees, 9 if any, while acting within the scope of their authority or employment), engaged in, or held out to 10 the public to be engaged in, the business in this state of selling five <u>10</u> or more used motor 11 vehicles<u>, and projecting to sell 10 or more used motor vehicles</u>, in any fiscal year of a type required 12 to be registered under the provisions of this chapter, except, for the purposes of this article only, 13 motorcycles.

(3) "House trailer dealer" means every person (other than agents and employees, if any,
while acting within the scope of their authority or employment), engaged in, or held out to the
public to be engaged in, the business in this state of selling new or used house trailers, or both,
or new or used, or both, house trailers and trailers or new or used, or both, manufactured homes,
and mobile homes.

(4) "Trailer dealer" means every person (other than agents and employees, if any, while
acting within the scope of their authority or employment), engaged in, or held out to the public to
be engaged in, the business in this state of selling new or used trailers.

(5) "Motorcycle dealer" means every person (other than agents and employees, if any,
while acting within the scope of their authority or employment), engaged in, or held out to the
public to be engaged in, the business in this state of selling new or used motorcycles.

(6) "Used parts dealer" means every person (other than agents and employees, if any,
while acting within the scope of their authority or employment), engaged in, or held out to the
public to be engaged in, the business in this state of selling any used appliance, accessory,
member, portion, or other part of any vehicle.

(7) "Wrecker/dismantler/rebuilder" means every person (other than agents and employees, if any, while acting within the scope of their authority or employment), engaged in, or held out to the public to be engaged in, the business in this state of dealing in wrecked or damaged motor vehicles or motor vehicle parts for the purpose of selling the parts thereof or scrap therefrom or who is in the business of rebuilding salvage motor vehicles for the purpose of resale to the public.

35 (8) "New motor vehicles" means all motor vehicles, except motorcycles and used motor
36 vehicles, of a type required to be registered under the provisions of this chapter.

(9) "Used motor vehicles" means all motor vehicles, except motorcycles, of a type required
to be registered under the provisions of this chapter which have been sold and operated, or which
have been registered or titled, in this or any other state or jurisdiction.

40 (10) "House trailers" means all trailers designed and used for human occupancy on a
41 continual nonrecreational basis, but may not include fold-down camping and travel trailers, mobile
42 homes, or manufactured homes.

43 (11) "Trailers" means all types of trailers other than house trailers, and shall include, but
44 not be limited to, pole trailers and semitrailers but excluding recreational vehicles.

45 (12) "Sales instrument" means any document resulting from the sale of a vehicle, which
46 shall include, but not be limited to, a bill of sale, invoice, conditional sales contract, chattel
47 mortgage, chattel trust deed, security agreement or similar document.

(13) "Sell", "sale", or "selling", in addition to the ordinary definitions of the terms, includes
offering for sale, soliciting sales of, negotiating for the sale of, displaying for sale or advertising
for sale, any vehicle, whether at retail, wholesale or at auction. "Selling", in addition to the ordinary
definition of that term, also includes buying and exchanging.

(14) "Applicant" means any person making application for an original or renewal license
 certificate under the provisions of this article.

54 (15) "Licensee" means any person holding any license certificate issued under the 55 provisions of this article.

56 (16) "Predecessor" means the former owner or owners or operator or operators of any
57 new motor vehicle dealer business or used motor vehicle dealer business.

58 (17) "Established place of business" means, in the case of a new motor vehicle dealer, a 59 permanent location, not a temporary stand or other temporary quarters, owned or leased by the 60 licensee or applicant and actually occupied or to be occupied by him or her, as the case may be, 61 which is or is to be used exclusively for the purpose of selling new motor vehicles or new and 62 used motor vehicles, which shall have space under roof for the display of at least one new motor 63 vehicle and facilities and space therewith for the servicing and repair of at least one motor vehicle, 64 which servicing and repair facilities and space is adequate and suitable to carry out servicing and 65 to make repairs necessary to keep and carry out all representations, warranties, and agreements 66 made or to be made by the dealer with respect to motor vehicles sold by him or her, which is 67 easily accessible to the public, which conforms to all applicable laws of this state and the 68 ordinances of the municipality in which it is located, if any, which displays thereon at least one 69 permanent sign, clearly visible from the principal public street or highway nearest the location and 70 clearly stating the business which is or shall be conducted thereat, and which has adequate

facilities to keep, maintain and preserve records, papers and documents necessary to carry on 71 the business and to make the business available to inspection by the commissioner at all 72 73 reasonable times: Provided, That each established place of business shall have a display area 74 which may be outside or inside or a combination thereof of at least 1,200 square feet which is to 75 be used exclusively for the display of vehicles which are offered for sale by the dealer, office space of at least 144 square feet and a telephone listed in the name of the dealership. Each 76 77 established place of business shall be open to the public a minimum of 20 hours per week at least 78 40 weeks per calendar year with at least 10 of those hours being between the hours of 9:30 a.m. 79 and 8:30 p.m., Monday through Saturday: Provided, however, That the requirement of exclusive 80 use is met even though: (A) Some new and any used motor vehicles sold or to be sold by the 81 dealer or sold or are to be sold at a different location or locations not meeting the definition of an 82 established place of business of a new motor vehicle dealer, if each location is or is to be served 83 by other facilities and space of the dealer for the servicing and repair of at least one motor vehicle, 84 adequate and suitable as aforesaid, and each location used for the sale of some new and any 85 used motor vehicles otherwise meets the definition of an established place of business of a used 86 motor vehicle dealer; (B) house trailers, trailers or motorcycles are sold or are to be sold thereat, 87 if, subject to the provisions of §17A-6-5 of this code, a separate license certificate is obtained for 88 each type of vehicle business, which license certificate remains unexpired, unsuspended, and unrevoked; (C) farm machinery is sold thereat; (D) accessory, gasoline and oil, or storage 89 90 departments are maintained thereat, if the departments are operated for the purpose of furthering and assisting in the licensed business or businesses; and (E) the established place of business 91 92 has an attached single residential rental unit with an outside separate entrance and occupied by 93 a person or persons with no financial or operational interest in the dealership where the established place of business has space under roof for the display of at least three new motor 94 vehicles and facilities and space therewith for the concurrent servicing and repair of at least two 95 96 motor vehicles and otherwise meets the requirements set forth in this subdivision.

97 (18) "Farm machinery" means all machines and tools used in the production, harvesting98 or care of farm products.

99 (19) "Established place of business", in the case of a used motor vehicle dealer, means a 100 permanent location, not a temporary stand or other temporary quarters, owned or leased by the 101 licensee or applicant and actually occupied or to be occupied by him or her, as the case may be, 102 which is or is to be used exclusively for the purpose of selling used motor vehicles, which shall 103 have facilities and space therewith for the servicing and repair of at least one motor vehicle, which 104 servicing and repair facilities and space shall be adequate and suitable to carry out servicing and 105 to make repairs necessary to keep and carry out all representations, warranties and agreements 106 made or to be made by the dealer with respect to used motor vehicles sold by him or her, which 107 is easily accessible to the public, conforms to all applicable laws of this state, and the ordinances 108 of the municipality in which it is located, if any, which displays thereon at least one permanent 109 sign, clearly visible from the principal public street or highway nearest the location and clearly 110 stating the business which is or shall be conducted thereat, and which has adequate facilities to 111 keep, maintain and preserve records, papers and documents necessary to carry on the business 112 and to make the business available to inspection by the commissioner at all reasonable times: 113 Provided, That each established place of business shall have a display area which may be outside 114 or inside or a combination thereof of at least one thousand two hundred square feet which is to 115 be used exclusively for the display of vehicles which are offered for sale by the dealer, office 116 space of at least one hundred forty four square feet and a telephone listed in the name of the 117 dealership. Each established place of business shall be open to the public a minimum of twenty 118 hours per week at least forty weeks per calendar year with at least ten of those hours being between the hours of 9:30 a.m. and 8:30 p.m., Monday through Saturday: Provided, however, 119 That if a used motor vehicle dealer has entered into a written agreement or agreements with a 120 person or persons owning or operating a servicing and repair facility or facilities adequate and 121 suitable as aforesaid, the effect of which agreement or agreements is to provide the servicing and 122

repair services and space in like manner as if the servicing and repair facilities and space were 123 located in or on the dealer's place of business, then, so long as the agreement or agreements are 124 125 in effect, it is not necessary for the dealer to maintain the servicing and repair facilities and space 126 at the place of business in order for the place of business to be an established place of business 127 as herein defined .: Provided further, That the requirement of exclusive use is met even though: 128 (A) House trailers, trailers or motorcycles are sold or are to be sold thereat, if, subject to the 129 provisions of section five of this article, a separate license certificate is obtained for each type of 130 vehicle business, which license certificate remains unexpired, unsuspended and unrevoked; (B) 131 farm machinery is sold thereat; (C) accessory, gasoline and oil, or storage departments are 132 maintained thereat, if the departments are operated for the purpose of furthering and assisting in 133 the licensed business or businesses; and (D) the established place of business has an attached 134 single residential rental unit with an outside separate entrance and occupied by a person or 135 persons with no financial or operational interest in the dealership where the established place of 136 business has space under roof for the display of at least three motor vehicles and facilities and 137 space therewith for the concurrent servicing and repair of at least two motor vehicles and 138 otherwise meets the requirements set forth herein.

139 (20) "Established place of business", in the case of a house trailer dealer, trailer dealer, 140 recreational vehicle dealer, motorcycle dealer, used parts dealer and wrecker or dismantler, 141 means a permanent location, not a temporary stand or other temporary quarters, owned or leased by the licensee or applicant and actually occupied or to be occupied by the licensee, as the case 142 143 may be, which is easily accessible to the public, which conforms to all applicable laws of this state 144 and the ordinances of the municipality in which it is located, if any, which displays thereon at least 145 one permanent sign, clearly visible from the principal public street or highway nearest the location 146 and clearly stating the business which is or shall be conducted thereat, and which has adequate 147 facilities to keep, maintain and preserve records, papers and documents necessary to carry on

the business and to make the business available to inspection by the commissioner at all reasonable times.

(21) "Manufacturer" means every person engaged in the business of reconstructing,
assembling, or reassembling vehicles with a special type <u>of</u> body required by the purchaser if the
vehicle is subject to the title and registration provisions of this code.

(22) "Transporter" means every person engaged in the business of transporting vehicles
to or from a manufacturing, assembling, or distributing plant to dealers or sales agents of a
manufacturer, or purchasers.

(23) "Recreational vehicle dealer" means every person (other than agents and employees,
if any, while acting within the scope of their authority or employment), engaged in, or held out to
the public to be engaged in, the business in this state of selling new or used recreational vehicles,
or both.

160 (24) "Motorboat" means any vessel propelled by an electrical, steam, gas, diesel or other 161 fuel-propelled or -driven motor, whether or not the motor is the principal source of propulsion, but 162 does not include a vessel which has a valid marine document issued by the bureau of customs of 163 the United States government or any federal agency successor thereto.

164 (25) "Motorboat trailer" means every vehicle designed for or ordinarily used for the165 transportation of a motorboat.

166 (26) "All-terrain vehicle" (ATV) means any motor vehicle designed for off-highway use and 167 designed to travel on not less than three low-pressure or nonhighway tires, is 50 inches or less in 168 width and intended by the manufacturer to be used by a single operator or is specifically designed 169 by the manufacturer with seating for each passenger. "All-terrain vehicle" and ATV does not 170 include mini trucks, golf carts, riding lawnmowers, or tractors.

171 (27) "Travel trailer" means every vehicle, mounted on wheels, designed to provide 172 temporary living quarters for recreational, camping or travel use of such size or weight as not to

173 require special highway movement permits when towed by a motor vehicle and of gross trailer174 area less than 400 square feet.

175 (28) "Fold-down camping trailer" means every vehicle consisting of a portable unit 176 mounted on wheels and constructed with collapsible partial sidewalls which fold for towing by 177 another vehicle and unfold at the camp site to provide temporary living quarters for recreational, 178 camping or travel use.

(29) "Motor home" means every vehicle, designed to provide temporary living quarters, built into an integral part of or permanently attached to a self-propelled motor vehicle, chassis or van including: (1) Type A motor home built on an incomplete truck chassis with the truck cab constructed by the second-stage manufacturer; (2) Type B motor home consisting of a van-type vehicle which has been altered to provide temporary living quarters; and (3) Type C motor home built on an incomplete van or truck chassis with a cab constructed by the chassis manufacturer.

(30) "Snowmobile" means a self-propelled vehicle intended for travel primarily on snow
and driven by a track or tracks in contact with the snow and steered by a ski or skis in contact
with the snow.

(31) "Recreational vehicle" means a motorboat, motorboat trailer, all-terrain vehicle, travel
 trailer, fold-down camping trailer, motor home, snowmobile, or utility-terrain vehicle.

(32) "Major component" means any one of the following subassemblies of a motor vehicle:
(A) Front clip assembly consisting of fenders, grille, hood, bumper, and related parts; (B) engine;
(C) transmission; (D) rear clip assembly consisting of quarter panels and floor panel assembly; or
(E) two or more doors.

(33) "Factory-built home" includes mobile homes, house trailers, and manufacturedhomes.

(34) "Manufactured home" has the same meaning as the term is defined in §21-9-2 of this
code which meets the National Manufactured Housing Construction and Safety Standards Act of
1974 (42 U. S. C.§ 5401 *et seq.*), effective on June 15, 1976, and the federal manufactured home

construction and safety standards and regulations promulgated by the Secretary of the UnitedStates Department of Housing and Urban Development.

(35) "Mobile home" means a transportable structure that is wholly, or in substantial part,
 made, fabricated, formed or assembled in manufacturing facilities for installation or assembly and
 installation on a building site and designed for long-term residential use and built prior to
 enactment of the federal Manufactured Housing Construction and Safety Standards Institute
 (ANSI) — A119.1 standards for mobile homes.

(36) "Utility terrain vehicle" means any motor vehicle with four or more low-pressure or
 nonhighway tires designed for off-highway use and is greater than 50 inches in width. "Utility
 terrain vehicle" does not include mini trucks, golf carts, riding lawnmowers, or tractors.

209 (b) Under no circumstances whatever may the terms "new motor vehicle dealer", "used motor vehicle dealer", "house trailer dealer", "trailer dealer", "recreational vehicle dealer", 210 211 "motorcycle dealer", "used parts dealer" or "wrecker/dismantler/ rebuilder" be construed or 212 applied under this article in such a way as to include a banking institution, insurance company, 213 finance company, or other lending or financial institution, or other person, the state or any agency 214 or political subdivision thereof, or any municipality, who or which owns or comes in possession or 215 ownership of, or acquires contract rights, or security interests in or to, any vehicle or vehicles or 216 any part thereof and sells the vehicle or vehicles or any part thereof for purposes other than 217 engaging in and holding out to the public to be engaged in the business of selling vehicles or any part thereof. 218

(c) It is recognized that throughout this code the term "trailer" or "trailers" is used to include, among other types of trailers, house trailers. It is also recognized that throughout this code the term "trailer" or "trailers" is seldom used to include semitrailers or pole trailers. However, for the purposes of this article only, the term "trailers" has the meaning ascribed to it in subsection (a) of this section.

The Clerk of the Senate and the Clerk of the House of Delegates hereby certify that the foregoing bill is correctly enrolled.

- 6. . . Clerk of the Senate

Clerk of the House of Delegates

Originated in the Senate.

In effect 90 days from passage.

President of the Senate

J Speaker of the House of Delegates

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The within is ... *Approved* Day of this the 2314 ., 2023. Governor

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